What is the Sales Development Program?
In the Sales Development Program (SDP), you will play an integral part in supporting the sales and marketing team by selling Siemens' products, solutions, and services to construction, industrial, and business clients.

Your responsibilities may include:
- Understanding the rich history of Siemens and the Siemens values
- Learning about our business units
- Learning about the industry/channel/market
- Training on core selling skills and proven methodologies
- Learning key sales processes and tools
- Establishing internal/external relationships
- Developing professional skills and capabilities
- Access to and network with Siemens’ senior decision makers and key leaders

This instructional and hands-on program, when combined with results-driven, highly-motivated top graduates, is a recipe for a successful sales career with a global market leader.

SDP Program participants are full-time employees with full benefits. This program is designed to create a successful career path with Siemens.

Program start dates are during the months of June and July.

Why Siemens?
Siemens is a global powerhouse focusing on the areas of electrification, automation, and digitalization. One of the world’s largest producers of energy-efficient, resource-saving technologies, Siemens is a leading supplier of systems for power generation and transmission as well as medical diagnosis. In infrastructure and industry solutions, the company plays a pioneering role.

Visit usa.siemens.com/careers/students to learn more about and apply for our career opportunities for students and recent graduates.

Who Should Apply?
We are looking for people who are resourceful — true problem solvers who challenge themselves to find the most effective and efficient solutions to complex challenges. We provide a platform for those who want to have an impact on the future and contribute to the successes of the company, our customers, and the world.

To apply for the Sales Development Program, candidates must meet the following requirements:
- Majors: Mechanical Engineering, Industrial/Systems Engineering, Industrial Distribution, Construction Management, HVAC, or Electrical Engineering
- Graduation Date: Candidates must graduate by the program start date, but no more than one year prior
- Minimum GPA: 2.7
- Relocation and Travel: Candidates must be willing to relocate and travel as required by the program
- Work Authorization: Permanent work authorization in the U.S. is required

Internship Availability
Summer internships (May – Aug) are available for this program. Program intern candidates will be considered for full-time program positions after graduation.

Candidates must:
- meet program major, GPA, and work authorization requirements
- be rising seniors
- be willing to relocate for the summer internship assignment (assistance is provided for candidates who must relocate more than 50 miles from their permanent address)